

# STATEMENT OF PERFORMANCE EXPECTATIONS 2016-17













This Statement of Performance Expectations is a formal public accountability document required under section 149E of the Crown Entities Act 2004. It outlines the Earthquake Commission's (EQC's) planned work and financial information for the period 1 July 2016 to 30 June 2017. Relevant historical and forecast comparison information is also provided for the benefit of readers.



#### **CROWN COPYRIGHT** ©

This work is licensed under the Creative Commons Attribution 3.0 New Zealand licence.

You are free to copy, distribute, and adapt the work, as long as you attribute the work to EQC and abide by the other licence terms. Please note you may not use any departmental or governmental emblem, logo, or coat of arms in any way that infringes any provision of the Flags, Emblems, and Names Protection Act 1981. Please use the wording 'Earthquake Commission' in your attribution, not the EQC logo.

#### LIABILITY

While all care and diligence has been used in processing, analysing, and extracting data and information in this publication, EQC gives no warranty it is error free and will not be liable for any loss or damage suffered by the use directly, or indirectly, of the information in this publication.

#### CITATION

Earthquake Commission (2014)

Statement of Performance Expectations 2016–17

Wellington: Earthquake Commission

Published:

By: Earthquake Commission Kōmihana Rūwhenua Wellington, New Zealand.

#### CONTACT

EQC: info@eqc.govt.nz Phone: +64 4 978 6400 www.eqc.govt.nz

Cover photo: Motokorea Island, Hauraki Gulf by Mark Meredith (scribblesnz.co.nz)

# **CONTENTS**

STATEMENT OF RESPONSIBILITY	2
INTRODUCTION AND BACKGROUND	3
PART 1: OUTPUT CLASSES	4
Output One: Administration	4
Output Two: Customer Services	6
Output Three: Research	8
Output Four: Education	10
PART 2: PROSPECTIVE FINANCIAL STATEMENTS 2016–17, 2017–18	11
2.1 Statement of Comprehensive Revenue and Expense	11
2.2 Statement of Changes in Equity	12
2.3 Prospective Statement of Financial Position	13
2.4 Prospective Statement of Cash Flows	14
2.5 Notes to the Financial Statements	15
2.6 Significant Accounting Policies	17
2.7 Disclosures in Relation to Prospective Financial Statements	23











## STATEMENT OF RESPONSIBILITY

This Statement of Performance Expectations (SPE) sets out EQC's intended non-financial performance and financial forecast for the year 1 July 2016 to 30 June 2017, and has been prepared in accordance with the Crown Entities Act 2004.

The prospective financial statements have been prepared in accordance with FRS-42 for the purposes of this SPE. The financial statements have not been audited and should not be relied upon for any other purposes. EQC is responsible for the preparation of this SPE, including the forecast financial statements and the assumptions on which they are based, the non-financial measures and for the judgments used in preparing them.

Sir Maarten Wevers KNZM Board Chair

28 June 2016

Mary-Jane Daly Commissioner 28 June 2016









# INTRODUCTION AND BACKGROUND

EQC's functions are set out in section 5 of the Earthquake Commission Act 1993 ("the Act") Act. Those functions are to:

- (a) To administer the insurance against natural disaster damage provided under this Act:
- (b) To collect premiums payable for the insurance provided under this Act:
- (c) To administer the Fund and, so far as is reasonably practicable, protect its value, including by the investment of money held in the Fund:
- (d) To obtain reinsurance in respect of the whole or part of the insurance provided under this Act:
- (e) To facilitate research and education about matters relevant to natural disaster damage, methods of reducing or preventing natural disaster damage, and the insurance provided under this Act:
- (f) Such other functions as may be conferred on it by -
  - (i) This Act or any other Act; or
  - (ii) The Minister, in accordance with section 112 of the Crown Entities Act 2004.

EQC's Statement of Intent (SOI), contains the strategic objectives and operating priorities that give effect to the functions in the Act and guide the delivery of EQC's services (or outputs). This SPE has been drafted to align with this strategic direction and should therefore be read in conjunction with EQC's SOI for 2014–18. The actual performance for the 2016–17 financial year in each of the outputs and measures in this SPE will be reported in EQC's Annual Report for that year.

EQC's strategic objectives are:

- New Zealanders have access to natural hazard insurance and reinsurance;
- claims made to EQC's insurance scheme are managed fairly, transparently and in a timely way; and
- EQC is a leader in New Zealand on natural hazard risk reduction, delivering improved national resilience to natural hazards.

Supporting these objectives are six Key Result Areas (KRAs) that EQC will focus on for EQC's operations. The outputs in this SPE are a key means by which EQC both progresses its KRAs and operating priorities and, discharges the functions in the Act. The outputs in this SPE are grouped into four categories (or output classes):

- Administration of the EQC Act, Insurance Scheme and Natural Disaster Fund (together, "Administration");
- 2. Customer services;
- 3. Research; and
- 4. Education.

For each of the above output classes this SPE provides information on:

- objectives and measures;
- the expected revenue and proposed expenses; and
- how the performance will be assessed.

The SPE also provides EQC's prospective (forecast) financial statements for the 2016–17 financial year.

Table 1 shows the alignment of the SPE output classes (that contain the detailed measures) with the KRAs in EQC's strategic direction.

Table 1: Key Result Areas and SPE Output Classes

Key Result Area	Oı	Output Class 2016–17 SPE			
	Administration	Customer Services	Research	Education	
Canterbury completion targets have been met (remains a priority for 2016–17 financial year)	✓	✓			
2. EQC is easy to do business with		✓		✓	
3. EQC is a leader for a risk aware New Zealand			✓	✓	
4. EQC underpins an efficient insurance market in New Zealand	✓	✓	✓		
The following two Key Result Areas suppo	ort the above KRAs and out	puts			
5. Our staff are engaged and our organisation is adaptive and well run					
6. EQC invests in the networks and partnerships that are integral to deliver	y of our outcomes				











### **PART 1: OUTPUT CLASSES**

#### **Output One: Administration**

The Administration output class covers EQC's activities and services for:

- the administration of the Natural Disaster Fund (the Fund) – including collection of the premiums payable;
- the investment of money held in the Fund; and
- obtaining reinsurance in respect of the whole or part of the insurance provided under the Act.

The Natural Disaster Fund (the Fund)<sup>1</sup> is the fund from which EQC pays claims for damage from specified natural disaster events. The assets in the Fund are invested and along with a reinsurance programme are intended to meet any EQC future natural disaster insurance liabilities. The Government provides EQC (under section 16 of the Act) with a guarantee of EQC's liabilities. This guarantee recognises that financial resilience for natural hazard risk contributes directly to ensuring that New Zealanders have access to natural hazard insurance and reinsurance.

EQC's performance in other outputs also contributes to the administration of the EQC insurance scheme and the Fund. For example, obtaining adequate and affordable reinsurance is supported by the transparent and good faith portrayal of New Zealand's potential risk of damage to residential housing from natural hazards. The hazard research activities for Output 3 contribute to the understanding and assessment of this risk.

#### **Output objectives**

The objectives for this output are to:

- administer the Fund by:
  - investing the Fund on a prudent commercial basis, in a manner consistent with best practice portfolio management; and
  - maximising returns without undue risk to the Fund as a whole while avoiding prejudice to New Zealand's reputation as a responsible member of the world community;
- ensure that premiums payable under the Act are collected in accordance with the Act; and
- obtain appropriate reinsurance cover.

# **Expected revenue and proposed expenses**

Expected revenue from EQC premiums for Output 1 is \$290 million. Proposed expenses for Output 1 are \$165 million. Expenses include \$10 million payable to the Crown for the Crown Guarantee, \$155 million to purchase reinsurance.











<sup>1</sup> An estimated 90 per cent of New Zealand's residential property owners currently have EQC insurance cover, as they are the holders of private dwelling and/or contents insurance with cover for fire damage. EQC cover is not available for non-residential property.

#### **Performance measures**

Table 2: Output One Performance Measures and Targets 2016–17

OUTPUT	S MEASURE	S TARGETS 2016–17
Invest in the Fund	<ul> <li>Annual investment portfolio performance in relation to 90 day bank bill rate</li> </ul>	<ul> <li>90 day bank bill rate less 25 basis points (per annum)</li> </ul>
Administer the Fund	■ Good practice governance of EQC's investments	<ul> <li>Annual review confirms the SIPSP<sup>2</sup> reflects best practice</li> </ul>
		■ 100% SIPSP objectives are met
		■ 100% SIPSP variations are duly authorised
Obtaining reinsurance	<ul> <li>Subject to market conditions EQC obtains reinsurance consistent with budget policy and</li> </ul>	<ul> <li>Cost of reinsurance programme is within the budget policy and range set by the Board</li> </ul>
	range set by the Board	<ul> <li>Nationwide coverage obtained for all perils covered under the EQC Act</li> </ul>

 $<sup>2\</sup>quad \hbox{Statement of Investment Policies, Standards and Procedures}.$ 











#### **Output Two: Customer Services**

The Customer Services output class covers EQC's activities for the settlement of claims for damage from natural disaster events to EQC insurance scheme.

The number of claims for damage handled by EQC can vary each year from a few thousand to hundreds of thousands as in the 2010/11 Canterbury earthquake series. Both the efficiency of our claims handling systems and processes coupled with the manner in which customer claims are handled by EQC, have a significant impact on customers' experience and perception of EQC and its service. EQC customers expect a fair, transparent and timely settlement of their claims. Premium payers and reinsurers expect us to manage our business cost-effectively and with appropriate transparency.

Completing our contribution to the Canterbury recovery as efficiently and effectively as possible is the number one priority for this output for 2016–17, and will remain so as long as it is necessary to get the job done. This includes:

- improving both the customer focus of claims settlement activities (learning from our Canterbury experience) and communications to customers; and
- the safe repair or rebuild of damaged residential properties.

During the remainder of the 2016 calendar year we expect to resolve residual claims and complete any outstanding managed repair and land settlement work. There will still be work for EQC in Canterbury into 2017 as we complete our drainage work and retain an ability to resolve any remedial issues raised by our customers. There will also be a significant amount of 'non-claims' work arising from Canterbury to complete (e.g. winding-up the CHRP infrastructure and completing administrative close-out of CHRP claims).

#### **Output objectives**

The objectives for this output are to:

- calculate and resolve claims correctly, and according to the Act;
- respond appropriately to customers and stakeholders; and
- complete EQC's response to the Canterbury earthquake series.

# **Expected revenue and proposed expenses**

Output 2 has no expected revenue. Proposed expenses for Output 2 are \$36.9 million (subject to no new natural disaster events in the financial year).

#### **Performance measures**

The following targets and performance measures (Table 3) cover claims across the various stages of our claims process for natural disasters.









Table 3: Output Two Performance Measures and Targets 2016–17

OUTPUTS	MEASURES	TARGETS 2016–17
Calculate and resolve entitlements correctly,	<ul> <li>Customers are paid within one year of the final assessment of damage in accordance with the Act</li> </ul>	<b>1</b> 00%
on time and according to the Act	<ul> <li>Damage assessed no later than 90 days following the close of the claim lodgement period<sup>3</sup></li> </ul>	95%
Effective management of claims handling expenses	For new events requiring a Claims Handling Expenses (CHE) budget, the number of open events (in the financial year) where CHE is operating stays within 10% of the Board approved budget	<ul> <li>100% of new event budgets operating within 10% of the Board approved budget</li> </ul>
EQC is easy to do business with (claims handling)	<ul> <li>Customer satisfaction<sup>4</sup> with the overall quality of service from EQC</li> </ul>	<ul> <li>60% of customers report satisfaction with the overall quality of service from EQC</li> </ul>
	<ul> <li>Customers who report they were kept well informed throughout the claim settlement process</li> </ul>	<ul> <li>75% of customers consider that they were kept well informed throughout the claim settlement process</li> </ul>
Complete settlement of dwelling repair remedial requests and land <sup>5</sup> claims from the 2010 and 2011 Canterbury earthquake series	■ Completion of remedial requests lodged by 30 June 2016	<ul> <li>75% of lodged remedial requests are completed by 31 December 2016</li> </ul>
	<ul> <li>Completion of remedial requests received between</li> <li>1 July 2016 and 31 December 2016</li> </ul>	<ul><li>50% are completed by 31 December 2016</li></ul>
	<ul> <li>Completion of remedial requests lodged between</li> <li>1 January and 30 June 2017</li> </ul>	<ul> <li>100% of remedial repair requests are completed within 3 months from the date of lodgement of the remedial request</li> </ul>
	■ Completion of drainage claims lodged by 30 June 2016	<ul><li>100% of drainage claims are completed by 31 March 2017</li></ul>
	<ul> <li>Completion of drainage claims lodged by 31 December 2016</li> </ul>	<ul> <li>All drainage claims lodged by 31 December 2016 completed by 30 June 2017</li> </ul>
	<ul> <li>Proportion of customer claims for land damage are paid or closed</li> </ul>	<ul> <li>99% of complex land claims paid/ closed by 31 December 2016</li> </ul>
		<ul><li>Red Zone paid/closed by 31 March 2017</li></ul>
Maintain safety focused EQC working environment	<ul> <li>Safe repair of properties within the Total Recorded Injury Frequency rate (TRIFR<sup>6</sup>)</li> </ul>	<ul> <li>No more than six injuries per million hours worked</li> </ul>
and the safe repair of properties (Safe6 initiative)	■ Safe EQC working environment – EQC's ACC rating	<ul> <li>Retain Tertiary Level ACC experience rating for EQC</li> </ul>

<sup>6</sup> The TRIFR for the Business Leader Health and Safety Forum members for 2014 was 3.93 per 200,000 hours worked (http://www.zeroharm.org.nz/assets/docs/benchmarking/Benchmarking-report-2014.pdf)











<sup>3</sup> For events with a significant number of claims EQC will develop specific performance measures as was the case for the Canterbury earthquakes.

<sup>4</sup> Quarterly telephone survey of customers conducted by external research for EQC comprising of 350 respondents from a randomly selected sample of about 1000 customers per month. The results are aggregated quarterly. "Satisfaction" means response of 4 or 5 to the question: "Using a 1–5 scale where 5 means very satisfied and 1 means very dissatisfied, how satisfied were you with the overall quality of service delivery from EQC?"

<sup>5</sup> As at 1 July 2016 EQC is forecast to have approximately 300 first-time customer dwelling repairs, 14,000 land claims (including Red Zone) and 6,000 remedial requests to complete.

#### **Output Three: Research**

The research output class covers EQC's activities to facilitate research and education (collectively 'Research') about:

- matters relevant to natural disaster damage;
- methods of reducing or preventing natural disaster damage; and
- the insurance provided under the Act.

New Zealand is a geologically active country exposed to a number of hazards. By taking an active role in national natural hazard risk management, we contribute to the improved management of seismic risk, building vulnerability and insurance coverage of the perils in the Act. In addition, EQC contributes to international hazard and risk reduction knowledge and practice.

By investing in our research outputs we also expect to contribute to:

- expanded engagement across the different government sectors and local authorities that have devolved local leadership responsibilities for natural hazard risk management;
- encouraging a more integrated and wellcoordinated approach to natural hazard risk management; and
- developing an improved understanding of New Zealand's natural disaster risks across sectors and disciplines through partnerships, networks, collaborative interest and local authorities by supporting the translation of science into practice – including educating and building capability.

#### **Output objectives**

In relation to seismic risk, building vulnerability and insurance coverage of the perils in the Act the objectives for this output are to:

- facilitate greater coordination in natural hazard risk management;
- improve capacity by working with stakeholders and contributing expert advice (turning science in to practice) and capability; and
- expand New Zealand's knowledge of natural hazards and their mitigation by funding natural hazard research.

The results from EQC's research programmes accrue over a number of years. Accordingly, the annual measurement of the performance of the research output focuses on the performance of research programme inputs. Results are tracked through both annual (SPE) input activity and longer-term evaluation programmes.

# **Expected revenue and proposed expenses**

Output 3 has no expected revenue. Proposed expenses for Output 3 are \$22 million. These expenses include budgeted expenditure for GeoNet (\$12 million).









#### **Performance measures**

Table 4: Output Three Performance Measures and Targets 2016–17

OUTPUTS	MEASURES	TARGETS 2016–17
Facilitate greater coordination in natural hazard risk management (HRM)	Use of EQC's expertise or resources in national or regional HRM policy, planning or co-ordinating forums etc.	Evaluation evidence of increased use
Improve capacity by working with stakeholders and contributing expert	<ul> <li>Industry partnership programmes for engineers, planners and for national hazard information management meet contracted objectives within expected times</li> </ul>	■ 99% of contracted objectives met
advice (turning science in to practice) and capability	<ul> <li>Evidence of the direct and indirect uses of GeoNet</li> </ul>	<ul> <li>Evaluation evidence of increasing direct and indirect uses</li> </ul>
	<ul> <li>Funded reports are published/presented in sector print media and/or presented at conferences or stakeholder workshops</li> </ul>	All expected reports published
Fund research	<ul> <li>Biennial grants, university grants and post- graduate student awards and research and capability grants meeting their objectives</li> </ul>	All objectives met or on track to be met
	<ul> <li>Percentage of completed research projects receiving at least one peer-review, academic paper or report within one year of completion</li> </ul>	■ 90%
	GeoNet achieves all contracted objectives	■ All objectives met or on track to be met











#### **Output Four: Education**

A function under the EQC Act is to facilitate research and education about:

- matters relevant to natural disaster damage;
- methods of reducing or preventing natural disaster damage; and
- the insurance provided under the Act.

The prime responsibility for being prepared for natural disasters lies with homeowners. However, they need information and guidance on the most effective and prudent measures to take to mitigate the risk of damage and physical harm, and on what to expect of EQC should they experience natural disaster damage. EQC's legislation does not permit EQC to carry out mitigation activities for homeowners, so EQC cannot directly affect levels of disaster mitigation activity. Instead, EQC pursues nationwide and regional initiatives educating the New Zealand public on ways to reduce and prevent natural disaster damage and encouraging them to take action (public education). The Canterbury earthquakes have provided an opportunity to harness the lessons learned for the future and take advantage of increased public interest in natural hazards.

#### **Output objectives**

The objectives for this output are to increase:

- public awareness of earthquake safety and natural hazard mitigation measures; and
- homeowners' understanding of EQC's role should they experience natural disaster damage.

The results from EQC's public education programmes accrue over a number of years with the results being tracked through both annual surveys and longer-term evaluation programmes for Output 3 – Research.

# **Expected revenue and proposed expenses**

Output 4 has no expected revenue. Proposed expenses for Output 4 are \$3 million.

#### **Performance measures**

Table 5: Output Four Performance Measures and Targets 2016–17

OUTPUTS	MEASURES	TARGETS 2016-17
Increase public awareness of earthquake safety and natural hazard mitigation measures	Percentage of New Zealanders knowledgeable about natural hazard safety in the home (30 June 2015: 46%)	■ Year on year increase
Increase homeowners' understanding of EQC's roles should they experience natural disaster damage	■ Use of EQC as a source of information (including EQC's website) to obtain information about how to prepare homes or families for a damage-causing natural disaster <sup>7</sup>	Year on year increasing use from a 2015–16 base of 21%
	New Zealanders are able to correctly identify EQC's roles should they experience a natural disaster <sup>8</sup>	<ul> <li>Increasing percentage of New Zealanders surveyed are able to correctly identify EQC's roles – from a 2014–15 base of 68%</li> </ul>

<sup>7</sup> EQC's public education advertising campaigns contribute to increased customer knowledge of where to obtain information and, understanding of how to prepare homes or families for damage from natural disasters. There can be a significant time difference between actual public education activity and increased public knowledge (eg. what to do to prepare) and people actively seeking information. The impact of public information is regularly monitored by EQC.

<sup>8</sup> From the "Monitoring the Effectiveness of the Earthquake Commission's Communication Programme; Neilsen Quarterly Survey", Neilsen.

# PART 2: PROSPECTIVE FINANCIAL STATEMENTS 2016–17, 2017–18

### 2.1 Statement of Comprehensive Revenue and Expense

FOR THE YEARS ENDING 30 JUNE 2017 AND 30 JUNE 2018

	BUDGET 2017 \$(000)	FORECAST 2018 \$(000)
EARNED PREMIUMS		
Gross earned premiums	289,563	291,342
Outward reinsurance premium expense	(155,000)	(155,000)
Net earned premium revenue	134,563	136,342
UNDERWRITING COSTS		
Reinsurance and other recoveries	6,572	1,649
Claims reduction	70,409	12,911
Catastrophe response programme	(36,867)	(33,838)
Unexpired risk liability reduction	50,576	1,470
Total underwriting movements	90,690	(17,808)
Surplus from insurance activities	225,253	118,534
OTHER OPERATING EXPENSE		
OTHER OPERATING EXPENSE Public education	(3,019)	(3,002)
	(3,019) (9,689)	
Public education		(3,002) (9,107) (12,033)
Public education Research (excluding GeoNet)	(9,689)	(9,107)
Public education  Research (excluding GeoNet)  GeoNet programme	(9,689) (12,303)	(9,107)
Public education  Research (excluding GeoNet)  GeoNet programme  Total operating expense	(9,689) (12,303)	(9,107) (12,033) <b>(24,142)</b>
Public education  Research (excluding GeoNet)  GeoNet programme  Total operating expense  INVESTMENT ACTIVITIES	(9,689) (12,303) <b>(25,011)</b>	(9,107) (12,033) <b>(24,142)</b> (1,469)
Public education  Research (excluding GeoNet)  GeoNet programme  Total operating expense  INVESTMENT ACTIVITIES  Investment revenue	(9,689) (12,303) <b>(25,011)</b>	(9,107) (12,033) (24,142) (1,469) (50)
Public education  Research (excluding GeoNet)  GeoNet programme  Total operating expense  INVESTMENT ACTIVITIES  Investment revenue  Investment costs	(9,689) (12,303) (25,011) 6,338 (50)	(9,107) (12,033) (24,142) (1,469) (50)
Public education  Research (excluding GeoNet)  GeoNet programme  Total operating expense  INVESTMENT ACTIVITIES  Investment revenue  Investment costs  Interest on cash balances	(9,689) (12,303) (25,011) 6,338 (50) 4,420	(9,107)











# 2.2 Statement of Changes in Equity

AS AT 30 JUNE 2017 AND 30 JUNE 2018

	BUDGET 2017 \$(000)	FORECAST 2018 \$(000)
NATURAL DISASTER FUND		
Capitalised reserves	1,500,000	1,500,000
RETAINED EARNINGS		
Opening balance at 1 July	(1,737,988)	(1,537,038)
Total comprehensive revenue and expense for the period	200,950	82,873
Closing balance at 30 June	(1,537,038)	(1,454,165)
Closing balance at 30 June	(37,038)	45,835









# **2.3** Prospective Statement of Financial Position

FOR THE YEARS ENDED 30 JUNE 2017 AND 30 JUNE 2018

	BUDGET 2017 \$(000)	FORECAST 2018 \$(000)
NATURAL DISASTER FUND		
Capitalised reserves	1,500,000	1,500,000
Retained earnings	(1,537,038)	(1,454,165)
Total Equity	(37,038)	45,835
ASSETS		
Bank	303,000	156,953
Premiums receivable	54,260	54,802
Reinsurance and other recoveries	149,276	17,875
Other receivables	2,323	0
Prepayments	26,957	27,280
Investments	163,590	0
Property, plant and equipment	14,937	13,037
Intangible assets	13,911	15,804
Total Assets	728,254	285,751
LIABILITIES		
Trade and other payables	(15,532)	(15,407)
Provisions	(149)	0
Outstanding claims liability	(602,618)	(76,046)
Unearned premium liability	(146,993)	(148,463)
Total Liabilities	(765,292)	(239,916)
Net (liabilities*)/assets	(37,038)	45,835

<sup>\*</sup> The Crown has confirmed, in writing to the Commission, its intention to meet its obligation under Section 16 of the Act, to ensure that the Commission can meet all its liabilities as they fall due.











# **2.4** Prospective Statement of Cash Flows

FOR THE YEARS ENDING 30 JUNE 2017 AND 30 JUNE 2018

	BUDGET 2017 \$(000)	FORECAST 2018 \$(000)
CASH FLOWS FROM OPERATING ACTIVITIES		
Cash was provided from:		
Interest	4,420	0
Premiums	289,026	290,799
Reinsurance and other recoveries	260,145	133,050
Net GST	25,139	3,500
Cash was applied to:		
Outward reinsurance	(155,315)	(155,323)
Crown underwriting fee	(10,000)	(10,000)
Claims settlements and handling costs	(1,045,362)	(511,871)
Employees and other operating expenses	(42,528)	(35,714)
GeoNet operating expense	(8,933)	(9,043)
Research grants	(5,775)	(5,775)
Net cash outflow from operating activities	(689,183)	(300,377)
CASH FLOWS FROM INVESTING ACTIVITIES		
Cash was provided from:		
Sale of investments	654,013	160,675
Interest on investments	28,624	1,446
Cash was applied to:		
Purchase of property, plant and equipment	(3,170)	(2,791)
Purchase of intangibles	(5,000)	(5,000)
Net cash inflow from investing activities	674,467	154,330
Net increase in cash	(14,717)	(146,047)
Add opening cash brought forward	317,717	303,000
Ending cash carried forward	303,000	156,953









### 2.5 Notes to the Financial Statements

# NOTE 1 PROSPECTIVE OPERATING EXPENDITURE EXCLUDING CLAIMS COSTS

FOR THE YEARS ENDING 30 JUNE 2017 AND 30 JUNE 2018

	BUDGET 2017 \$(000)	FORECAST 2018 \$(000)
Advertising and publicity	2,305	2,317
Amortisation of intangibles	1,882	3,106
Fees paid to the auditor		
Audit of the financial statements	165	120
Commissioners' fees	334	343
Consultants and contractors	10,371	4,281
Depreciation	4,910	4,691
Employee remuneration and benefits	15,050	15,212
Grants for earthquake research	5,075	5,075
GeoNet operating costs	8,933	9,043
Investment and custodial expneses – third party	50	50
Office rental	454	454
Sponsorships	700	700
Superannuation contribution costs	242	214
Technology costs	9,100	10,108
Other administration costs	2,357	2,316
Total operating costs (excluding claims expense and claims handling expense)	61,928	58,030
EXPENDITURE GROUPED BY FUNCTION		
Catastrophe response programme	36,867	33,838
Public education	3,019	3,002
Research (excluding GeoNet)	9,689	9,107
GeoNet programme	12,303	12,033
Investment costs	50	50
Total expenditure by function excluding claims costs	61,928	58,030











#### **NOTE 2 CLAIMS EXPENSE**

FOR THE YEARS ENDING 30 JUNE 2017 AND 30 JUNE 2018

	2017 CURRENT YEAR \$(000)	2017 PRIOR YEARS \$(000)	2017 TOTAL \$(000)	2018 CURRENT YEAR \$(000)	2018 PRIOR YEARS \$(000)	2018 TOTAL \$(000)
Gross claims – undiscounted	(50,000)		(50,000)	(50,000)		(50,000)
Movement in discount		(24,152)	(24,152)		(5,780)	(5,780)
Amortisation of risk margin		144,561	144,561		68,691	68,691
Gross claims discounted	(50,000)	120,409	70,409	(50,000)	62,911	12,911

Current year claims expense comprises amounts paid (or estimates of amounts payable) in relation to natural disaster damage sustained during the current financial year. Prior years' claims expense relates to amounts paid (or estimates of amounts payable) where the damage occurred in prior financial years. Changes to prior years' claims expense occurs when the actual or estimated settlement values of claims changed during the current financial year.









#### 2.6 Significant Accounting Policies

#### **Reporting Entity**

The Earthquake Commission (the Commission) is a Crown Entity as defined by the Crown Entities Act 2004 and is domiciled in New Zealand. The Commission's ultimate parent is the New Zealand Crown.

The Commission's primary objectives are to administer the insurance against natural disaster damage as provided for under the Earthquake Commission Act 1993 (the Act), facilitate research and education about matters relevant to natural disaster damage, and to manage the Natural Disaster Fund (the Fund) including the arrangement of reinsurance. Accordingly, for purposes of New Zealand Equivalents to International Financial Reporting Standards (NZ IFRS), it qualifies as a public benefit entity (PBE).

The reporting period covered by these prospective financial statements is for the years ending 30 June 2017 and 30 June 2018.

#### **Basis of Preparation**

#### Measurement Base

The prospective financial statements have been prepared on an historical cost basis modified by the measurement of financial instruments at fair value through profit or loss, and the measurement of insurance liabilities and reinsurance recoveries at present value as set out below.

#### **Functional and Presentational Currency**

These prospective financial statements are presented in New Zealand dollars, which is the functional currency of the Commission, and are rounded to the nearest thousand dollars.

#### Going Concern

Actuarial estimates of the Commission's claims liabilities indicate that total liabilities exceed its assets after accounting for reinsurance. The Crown has confirmed in writing to the Commission, its intention to meet its obligation under Section 16 of the Act, to ensure that

the Commission can meet all its liabilities as they fall due. Section 16 states: "If the assets of the Commission (including the money for the time being in the Fund) are not sufficient to meet the liabilities of the Commission, the Minister shall, without further appropriation than this section, provide to the Commission out of public money such sums by way of grant or advance as may be necessary to meet the deficiency upon such terms and conditions as the Minister determines."

The Board of Commissioners (the Board) has therefore adopted the going concern assumption in preparing these prospective financial statements.

#### Statement of Compliance

These prospective financial statements have been prepared in accordance with New Zealand Generally Accepted Accounting Practice. They comply with FRS 42 and other applicable financial reporting standards, as appropriate for public benefit entities. The accounting policies set out below have been applied consistently to all periods presented in these prospective financial statements.

# Accounting Judgements and Major Sources of Estimation

The preparation of the prospective financial statements in conformity with Tier 1 PBE accounting standards requires judgements, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, revenue and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances. Actual results may differ from these estimates.

Where the estimates and underlying assumptions are reviewed on an on-going basis, revisions to accounting estimates are recognised in the period in which the estimate is revised (if the revision affects only that period) or in the period of the revision and future periods (if the revision affects both current and future periods).

The actuarial judgements and estimations involved in measuring insurance liabilities and reinsurance











recoveries are key areas of estimation where the assumptions made may have a significant effect on the prospective financial statements, with a significant risk of material adjustment in future periods. The magnitude and number of Canterbury earthquakes have resulted in a higher than usual level of uncertainty associated with this measurement.

#### **Insurance**

#### **Gross Earned Premiums**

Premium income is recognised using the 24ths method to approximate the contract period over which the premiums are earned. The underlying assumption of the 24ths method is that all premiums booked during a particular month can be approximated by an annual policy that incepts during the middle of the month. Premiums not earned at balance date are disclosed in the Statement of Financial Position as an unearned premium liability. Premiums receivable are reported net of discounts paid to collecting agencies.

#### Outward Reinsurance Premium Expense

Premiums paid to reinsurers are recognised by the Commission as outward reinsurance premium expense in the Statement of Comprehensive Revenue and Expenses from the attachment date over the period of indemnity of the reinsurance contract, in accordance with the expected pattern of the incidence of risk. Prepaid reinsurance premiums are included in prepayments in the Statement of Financial Position.

#### Reinsurance and Other Recoveries

Reinsurance recoveries are the expected reimbursement of claims settlements and claims handling costs that the Commission can recover under its reinsurance contracts. Other recoveries comprise reimbursement of expenditure incurred on behalf of other parties (predominantly the Crown or Crown Entities).

Reinsurance and other recoveries received or receivable on paid claims, reported claims not yet paid, claims incurred but not reported (IBNR), and claims incurred but not enough reported (IBNER) are recognised as revenue in the Statement of Comprehensive Revenue and Expenses. They are measured as the present value of the expected future receipts, calculated on the same basis as the liability for outstanding claims.

#### Claims Reduction/(Expense)

Claims expenditure represents payments for claims, claims handling costs, the movement in the liability for outstanding claims and the associated risk margin.

The outstanding claims liability is recognised at balance date as the central estimate of the present value of the expected future payments for claims incurred to balance date, with an additional risk margin to allow for the inherent uncertainty in the central estimate. The expected future payments include those in relation to claims reported but not yet paid, IBNR, IBNER and claims handling costs.

The outstanding claims liability, comprising all unpaid claims and claims handling expenses related to claims incurred prior to the end of the reporting period, is valued in accordance with the Professional Standard No 4 (General Insurance Business) of the New Zealand Society of Actuaries and PBE IFRS 4 – Insurance Contracts.

The risk margin associated with an event is amortised over the financial year to reflect a reduction in uncertainty within the central estimate as increased numbers of claims are settled.

#### **Unexpired Risk Liability Reduction**

At balance date, the Commission assesses the adequacy of the unearned premium liability by applying the liability adequacy test. The liability adequacy test determines whether the Commission's unearned premiums at balance date are sufficient to cover future claims arising from existing contracts.

Where the current estimate of the present value of the expected future cash flows relating to claims arising from the rights and obligations under current insurance contracts (with an additional risk margin included to allow for the inherent uncertainty) exceeds the value of the unearned premium, the movement is recognised in the Statement of Comprehensive Income and recorded in the Statement of Financial Position as an unexpired risk liability.

The Commission performs a liability adequacy test, as specified by *PBE IFRS 4 – Insurance Contracts*, to determine whether the carrying amount of the unearned premium liability is sufficient to cover estimated future claims relating to existing contracts.









#### **Assets Backing Insurance Liabilities**

All assets of the Commission back its insurance liabilities in accordance with Section 13(3) of the Act, which states: "All money in bank accounts established by the Commission, and all investments and other assets of the Commission, shall be deemed to form part of the Fund".

#### **Grant Payments**

The Commission provides discretionary grants for earthquake research and research dissemination.

Discretionary grants are those where the Commission has no obligation to award on receipt of the grant application and are recognised as expenditure when the contract is executed to ensure the performance criteria, on which approval of the grant was based, are met.

#### **Foreign Currency**

Foreign currency transactions are translated into New Zealand dollars using the exchange rates prevailing at the transaction date. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation, at year-end exchange rates, of monetary assets and liabilities, are recognised in the Statement of Comprehensive Revenue and Expenses.

#### **Taxation**

The Commission is exempt from the payment of income tax in terms of the Income Tax Act 2007. Accordingly, no charge for income tax has been provided for.

The Commission pays transactional taxes such as goods and services tax, fringe benefit tax and non-resident withholding tax.

#### **Goods and Services Tax (GST)**

All items in the prospective financial statements are presented exclusive of GST, except for receivables and payables, which are presented on a GST-inclusive basis. Where GST is not recoverable it is recognised as part of the related asset or expense.

Net GST receivable or payable at balance date is included in receivables or payables in the Statement of

Financial Position as appropriate. Commitments and contingencies are disclosed exclusive of GST.

The net GST paid or received, including the GST relating to investing and financing activities, is classified as an operating cash flow in the Statement of Cash Flows.

#### **Investments**

#### Interest

Interest income is accrued using the effective interest method.

#### Realised Gains and Losses

Income from investments includes realised gains and losses on all investments, including currency gains and losses, and gains and losses on the sale of assets.

#### **Unrealised Gains and Losses**

Income from investments includes unrealised gains and losses on all investments, including currency gains and losses.

#### **Financial Instruments**

A financial instrument is recognised if the Commission becomes a party to the contractual provisions of the instrument. A financial asset is derecognised if the Commission's contractual rights to the cash flows from the financial asset expire or if the Commission transfers the financial asset to another party without retaining control or substantially all risks and rewards of the asset. Purchases and sales of financial assets are accounted for at the date that the Commission commits itself to purchase or sell the asset. Financial liabilities are derecognised if the Commission's obligations specified in the contract expire or are discharged or cancelled.

#### Cash at bank

Cash comprises cash balances, cash in transit, bank call deposits and term deposits of less than three months. The carrying amount of cash approximates its fair value.

#### Investments

All investment assets held by the Commission are to meet insurance liabilities and are therefore designated at fair value through profit or loss.











Fair values of quoted investments are based on current bid prices. If the market for a financial asset is not active, fair values for initial recognition and, where appropriate, subsequent measurement are established by using valuation techniques.

#### Receivables

Receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. Receivables with a maturity date within 12 months of the reporting date are recognised in current assets in the notes to the Statement of Financial Position while those with maturities greater than 12 months are recognised as non-current. Receivables are carried at amortised cost using the effective interest method less any impairment.

#### Other Financial Assets

Other non-derivative financial assets are initially measured at fair value and subsequently measured at amortised cost using the effective interest method, less any impairment losses.

#### Trade and Other Payables

Trade and other payables are recognised when the Commission becomes obliged to make future payments resulting from the purchase of goods and services. These are measured at amortised cost.

#### **Property, Plant and Equipment**

#### Overview

Property, plant and equipment are recorded at cost less accumulated depreciation and accumulated impairment losses.

#### Additions

The cost of an item of property, plant and equipment is recognised as an asset only when it is probable that future economic benefits or service potential associated with the item will flow to the Commission and the cost of the item can be measured reliably. Where an asset is acquired at no cost, or for a nominal cost, it is recognised at fair value when control over the asset is obtained.

#### **Disposals**

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount of the asset. Gains and losses are included in the Statement of Comprehensive Revenue and Expenses.

#### **Subsequent Costs**

Costs incurred subsequent to initial acquisition are capitalised only when it is probable that the future economic benefits or service potential associated with the item will flow to the Commission and the cost of the item can be measured reliably.

The costs of day-to-day servicing of property, plant and equipment are recognised in the Statement of Comprehensive Revenue and Expenses in the period in which the transaction occurs.

#### **GeoNet Assets**

GNS Science administers the design, engineering, operation and maintenance of New Zealand's geological hazard monitoring system (GeoNet) under a 10-year agreement with the Commission. The services performed by GNS Science include the purchase, testing, installation and commissioning of capital equipment on behalf of the Commission.

The GeoNet assets, comprising buildings, computer equipment and other equipment, remain the property of the Commission and are included in the Commission's property, plant and equipment in the Statement of Financial Position.

Realised gains and losses arising from the disposal of property, plant and equipment are recognised in the Statement of Comprehensive Revenue and Expenses in the period in which the transaction occurs.

#### Depreciation

Depreciation is charged on a straight-line basis at rates calculated to allocate the cost or valuation of an item of property, plant and equipment, less any estimated residual value, over its estimated useful life. The estimated useful lives of different classes of property, plant and equipment are reviewed annually and are as follows:











20

Furniture and equipment	2–10 years
Leasehold improvements	0–9 years
Computer hardware	3 years
Canterbury event furniture and equipment	1.5-11.8 years
Canterbury event computer hardware	1.5-2.5 years
GeoNet buildings	25 years
GeoNet computer equipment	3 years
GeoNet other equipment	8 years

#### **Intangible Assets**

Intangible assets are recorded at cost less accumulated amortisation and impairment losses.

#### Research and Development

Expenditure on research activities, undertaken with the prospect of gaining new scientific knowledge or understanding, is recognised in the Statement of Comprehensive Revenue and Expenses when incurred. The Commission does not undertake development of new products or processes other than software referred to below.

#### Software Acquisition and Development

Software development expenditure is capitalised only if development costs can be measured reliably, the product or process is technically and commercially feasible, future economic benefits are probable, and the Commission intends to and has sufficient resources to complete development and to use or sell the asset. The expenditure capitalised includes the cost of materials, direct labour and overhead costs that are directly attributable to preparing the asset for its intended use. Other development expenditure is recognised when incurred

Capitalised software development expenditure is measured at cost less accumulated amortisation and accumulated impairment losses.

#### **Subsequent Costs**

Costs incurred subsequent to initial acquisition are capitalised only when it is probable that the future economic benefits or service potential associated with the item will flow to the Commission and the cost of the item can be measured reliably.

The costs of day-to-day servicing of intangible assets are recognised in the Condensed Statement of

Comprehensive Revenue and Expense in the period in which the transaction occurs.

Intangible assets are amortised on a straight-line basis at rates calculated to allocate the cost or valuation of an item of intangible assets, less any estimated residual value, over its estimated useful life. The estimated useful lives of different classes of intangible assets are reviewed annually and are as follows:

Computer software	3 years
Canterbury event software	1.5–3 years

In 2007 the current claims management system was implemented with a useful life of nine years. Any additions which have been added have been given shorter useful lives so the claims management system will be fully amortised by February 2017.

#### **Impairment of Non-Financial Assets**

The carrying amounts of the Commission's non-financial assets are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists then the asset's recoverable amount is estimated. For intangible assets that are not yet available for use, the recoverable amount is estimated at each reporting date.

An impairment loss is recognised if the carrying amount of an asset or its cash-generating unit exceeds its recoverable amount. Impairment losses are recognised in the Statement of Comprehensive Revenue and Expenses.

The recoverable amount of an asset is the greater of its value in use and its fair value less costs to sell. Value in use is depreciated replacement cost for an asset where the future economic benefits or service potential of the asset:

- are not primarily dependent on the asset's ability to generate net cash inflows; or
- the Commission would, if deprived of the asset, replace its remaining future economic benefits or service potential.

Impairment losses recognised in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a favourable change in the estimates used to determine the recoverable amount.











An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

#### Leases

Operating leases, where the lessor substantially retains the risks and rewards of ownership, are recognised in a systematic manner over the term of the lease. Lease incentives received are recognised evenly over the term of the lease as a reduction in lease expense.

#### **Liabilities (Other than Insurance)**

The Commission recognises a liability when there is a present obligation (legal or constructive) as the result of a past event, it is probable that expenditure will be required to settle the obligation, and a reliable estimate can be made of the obligation. Where the timing or amount of the obligation is uncertain the obligation is recognised as a provision.

#### **Employee Entitlements**

Employee entitlements to salaries and wages, annual leave, long service leave and other similar benefits are recognised in the Statement of Comprehensive Revenue and Expenses when they accrue to employees. Employee entitlements to be settled within 12 months are reported at their undiscounted nominal value. The liability for long service leave is calculated based on the present value of likely future entitlements accruing to employees, based on years of service, years to entitlement and the likelihood that employees will reach entitlement and contractual entitlements information.

#### Other Liabilities and Provisions

Other liabilities and provisions are recorded at the estimated fair value of the expenditure required to settle the obligation. Liabilities and provisions to be settled beyond 12 months are recorded at their discounted value. The increase in a discounted provision due to the passage of time is recognised as a finance cost.

#### **Contingent Liabilities**

A contingent liability is disclosed when a possible obligation arises from past events, whose existence will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the Commission. A contingent liability is also disclosed when a present obligation arising from past events is not recognised because it is not probable that settlement of the obligation will result in a cost to the Commission, or the amount of the obligation cannot be measured with sufficient reliability.

#### **Superannuation Schemes**

#### **Defined Contribution Schemes**

Obligations for contributions to the KiwiSaver and the State Sector Retirement Savings Scheme (SSRSS) are accounted for as defined contribution superannuation schemes and are recognised as an expense in the Statement of Comprehensive Revenue and Expenses on an accruals basis.

#### **Cost Allocation**

Expenditure of the Commission is allocated across its four main functions: claims, research (excluding GeoNet), education and investment management. Expenditure is allocated to these functions by directly attributing costs as far as possible and by the apportioning of indirect costs based on the average number of full time equivalents employed in each function during the financial year.

#### **Changes in Accounting Policies**

Accounting policies are changed only if the change is required by a standard or interpretation, or otherwise provides more reliable and more relevant information.

These prospective financial statements have been prepared in accordance with the new public benefit entity, four tier, multi-standards framework that applied to the Commission from the 30 June 2015 financial statements.









# **2.7** Disclosures in Relation to Prospective Financial Statements

# Major assumptions underlying the prospective financial statements

- Cash returns of 2.5% per annum.
- In order to meet claims payments over the foreseeable future we will be facilitating the sale of New Zealand Government stock in the 2017 financial year.
- Claims costs directly related to the occurrence of major events, and the claims they produce, have not been forecast. \$50 million per annum has been provided for other claims settlements and fees.
- Growth in the residential housing stock of 1% per annum.
- No change in Government policy in respect of Crown fees, taxation or premium levy rates.
- Reinsurance costs are based on management estimates prior to the 2015/16 round of negotiations.
- Estimates for Canterbury events' claim expenses, liabilities and cash flows are based on the December 2015 actuarial update prepared by Melville Jessup Weaver.

The following actuarial assumptions were used in determining the claims liability at that date:

Weighted average term to settlement	0.69 years
Claims inflation rate per annum	2.5%
Demand surge per annum	15%
Discount rate per annum	2.57% to 4.92%
Risk margin	20.7%
Claims handling expense ratio	9.2%

■ The central estimate value plus net risk margin has been used for claims cash flows.

#### Purpose of prospective financial statements

These prospective financial statements have been prepared for internal management purposes and for inclusion in the Statement of Performance Expectation.

# Degree of uncertainty attaching to prospective financial statements

- (a) Return rates on New Zealand Government securities are based on data provided by the New Zealand Treasury but actual results are subject to market variables.
- (b) No estimate for future major events, or costs directly associated with them, has been made, due to the high level of uncertainty in any estimate.
- (c) Some key sources of actuarial uncertainty in relation to Canterbury estimates include: complexity of remaining claims and the impact of reopened claims in relation to remedial issues and financial reconciliations with insurers and reinsurers.

# Factors that may lead to material differences between prospective financial statements and the actual financial results prepared in future reporting period

- (a) The occurrence of further earthquakes or other natural disasters covered by the Commission could significantly impact on future actual financial statements.
- (b) Changes in any of the actuarial assumptions noted above could result in changes to the Commission's claims liability.
- (c) Reinsurance premiums are based on estimates made prior to renewal of contracts for the 2015–16 year and actual premiums paid may differ from estimates due to changes in rates charged by reinsurers and levels of cover achieved.

#### **Cautionary Note**

Actual financial results achieved for the period covered are likely to vary from the information presented, and the variations may be material.











#### **Responsibility and Approval**

The prospective financial statements were approved by the Board of the Commission on 29 March 2016. The Board of the Commission is responsible for the prospective financial statements presented, including the appropriateness of the assumptions underlying the prospective financial statements and all other required disclosures.

Actual financial results are not incorporated in the prospective financial statements. The Commission does not intend to update the prospective financial statements subsequent to presentation.

These prospective financial statements comply with NZ IFRS.

OUTPUT CLASS	REVENUE	EXPENDITURE
1: Administration of the EQC Act, insurance scheme and Natural Disaster Fund	\$289.6 million	\$165.0 million
2: Claims handling and the catastrophe response programme (Customer Services)	Nil	\$36.9 million
3: Research	Nil	\$22.0 million
4: Public education	Nil	\$3.0 million













New Zealand Government